Microeconomic Models with Latent Variables: Econometric Methods and Empirical Applications

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review paper and updated slides available at http://www.econ.jhu.edu/people/hu/

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Economic theory vs. econometric model: an example

- economic theory: Permanent income hypothesis
- econometric model: Measurement error model

$$y = \beta x^* + e$$
$$x = x^* + v$$

 $\begin{cases} y: & \text{observed consumption} \\ x: & \text{observed income} \\ x^*: & \text{latent permanent income} \\ v: & \text{latent transitory income} \\ \beta: & \text{marginal propensity to consume} \end{cases}$

• maybe the most famous application of measurement error models

A canonical model of income dynamics: an example

- permanent income: a random walk process
- transitory income: an ARMA process

$$x_t = x_t^* + v_t$$

$$x_t^* = x_{t-1}^* + \eta_t$$

$$v_t = \rho_t v_{t-1} + \lambda_t \epsilon_{t-1} + \epsilon_t$$

 $\begin{cases} \eta_t : & \text{permanent income shock in period } t \\ \varepsilon_t : & \text{transitory income shock} \\ x_t^* : & \text{latent permanent income} \\ v_t : & \text{latent transitory income} \end{cases}$

• Can a sample of $\{x_t\}_{t=1,\dots,T}$ uniquely determine distributions of latent variables η_t , ϵ_t , x_t^* , and v_t ?



Road map

- example: permanent income hypothesis vs measurement error model
- empirical evidences on measurement error
- measurement models: observables vs unobservables
 - definition of measurement and general framework
 - 2-measurement model
 - 2.1-measurement model
 - 3-measurement model
 - dynamic measurement model
 - estimation (closed-form, extremum, semiparametric)
- empirical applications with latent variables
 - auctions with unobserved heterogeneity
 - multiple equilibria in incomplete information games
 - · dynamic learning models
 - unemployment and labor market participation
 - cognitive and noncognitive skill formation
 - two-sided matching
 - income dynamics
- conclusion



• Kane, Rouse, and Staiger (1999): Self-reported education x conditional on true education x^* . (Data source: National Longitudinal Class of 1972 and Transcript data)

$f_{x x^*}(x_i x_j)$	x* — true education level		
x — self-reported education	x ₁ -no college	<i>x</i> ₂ –some college	x_3 –BA $^+$
x ₁ -no college	0.876	0.111	0.000
<i>x</i> ₂ –some college	0.112	0.772	0.020
<i>x</i> ₃ –BA ⁺	0.012	0.117	0.980

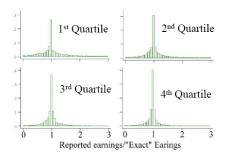
• Finding I: more likely to tell the truth than any other possible values

$$f_{x|x^*}(x^*|x^*) > f_{x|x^*}(x_i|x^*)$$
 for $x_i \neq x^*$.

 \Longrightarrow error equals zero at the mode of $f_{x|x^*}(\cdot|x^*)$.

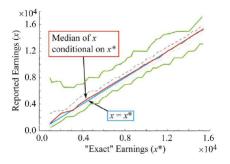
• Finding II: more likely to tell the truth than to lie. $f_{x|x^*}(x^*|x^*) > 0.5$. \Longrightarrow invertibility of the matrix $\left[f_{x|x^*}(x_i|x_j)\right]_{i,j}$ in the table above.

• Chen, Hong & Tarozzi (2005): ratio of self-reported earnings x vs. true earnings x^* by quartiles of true earnings. (Data source: 1978 CPS/SS Exact Match File)



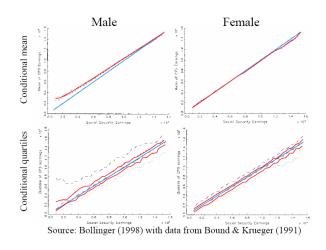
- Finding I: distribution of measurement error depends on x^* .
- Finding II: distribution of measurement error has a zero mode.

• Bollinger (1998, page 591): percentiles of self-reported earnings xgiven true earnings x^* for males. (Data source: 1978 CPS/SS Exact Match File)

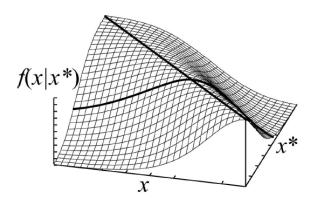


- Finding I: distribution of measurement error depends on x^* .
- Finding II: distribution of measurement error has a zero median.

Self-reporting errors by gender



Graphical illustration of zero-mode measurement error



Latent variables in microeconomic models

empirical models	unobservables	observables
measurement error	true earnings	self-reported earnings
consumption function	permanent income	observed income
production function	productivity	output, input
wage function	ability	test scores
learning model	belief	choices, proxy
auction	unobserved heterogeneity	bids

Our definition of measurement

• X is defined as a measurement of X^* if

cardinality of support(
$$X$$
) \geq cardinality of support(X *).

- there exists an injective function from $support(X^*)$ into support(X).
- equality holds if there exists a bijective function between two supports.
- number of possible values of X is not smaller than that of X^*

X	X*	
discrete $\{x_1, x_2,, x_L\}$	discrete $\{x_1^*, x_2^*,, x_K^*\}$	$L \geq K$
continuous	discrete $\{x_1^*, x_2^*,, x_K^*\}$	
continuous	continuous	

• $X - X^*$: measurement error (classical if independent of X^*)

A general framework

observed & unobserved variables

X	measurement	observables
<i>X</i> *	latent true variable	unobservables

ullet economic models described by distribution function f_{X^*}

$$f_X(x) = \int_{\mathcal{X}^*} f_{X|X^*}(x|x^*) f_{X^*}(x^*) dx^*$$

 f_{X*} : latent distribution

 f_X : observed distribution

 $f_{X|X^*}$: relationship between observables & unobservables

• identification: Does observed distribution f_X uniquely determine model of interest f_{X^*} ?

Relationship between observables and unobservables

• discrete $X \in \{x_1, x_2, ..., x_L\}$ and $X^* \in \mathcal{X}^* = \{x_1^*, x_2^*, ..., x_K^*\}$

$$f_X(x) = \sum_{x^* \in \mathcal{X}^*} f_{X|X^*}(x|x^*) f_{X^*}(x^*),$$

matrix expression

$$\overrightarrow{p}_{X} = [f_{X}(x_{1}), f_{X}(x_{2}), ..., f_{X}(x_{L})]^{T}$$

$$\overrightarrow{p}_{X^{*}} = [f_{X^{*}}(x_{1}^{*}), f_{X^{*}}(x_{2}^{*}), ..., f_{X^{*}}(x_{K}^{*})]^{T}$$

$$M_{X|X^{*}} = [f_{X|X^{*}}(x_{I}|x_{k}^{*})]_{I=1,2,...,L;k=1,2,...,K}.$$

$$\overrightarrow{p}_{X} = M_{X|X^{*}} \overrightarrow{p}_{X^{*}}.$$

• given $M_{X|X^*}$, observed distribution f_X uniquely determine f_{X^*} if

$$\mathit{Rank}\left(\mathit{M}_{\mathit{X}|\mathit{X}^{*}}\right) = \mathit{Cardinality}\left(\mathcal{X}^{*}\right)$$



Identification and observational equivalence

• two possible marginal distributions $\overrightarrow{p}_{X^*}^a$ and $\overrightarrow{p}_{X^*}^b$ are observationally equivalent, i.e.,

$$\overrightarrow{p}_X = M_{X|X^*} \overrightarrow{p}_{X^*}^a = M_{X|X^*} \overrightarrow{p}_{X^*}^b$$

 that is, different unobserved distributions lead to the same observed distribution

$$M_{X|X^*}h = 0$$
 with $h := \overrightarrow{p}_{X^*}^a - \overrightarrow{p}_{X^*}^b$

identification of f_{X*} requires

$$M_{X|X^*}h = 0$$
 implies $h = 0$

that is, two observationally equivalent distributions are the same. This condition can be generalized to the continuous case.



Identification in the continuous case

ullet define a set of bounded and integrable functions containing f_{X^*}

$$\mathcal{L}_{bnd}^{1}\left(\mathcal{X}^{*}\right)=\left\{ h:\int_{\mathcal{X}^{*}}\left|h(x^{*})\right|dx^{*}<\infty\text{ and }\sup_{x^{*}\in\mathcal{X}^{*}}\left|h(x^{*})\right|<\infty\right\}$$

define a linear operator

$$L_{X|X^*} : \mathcal{L}^1_{bnd}(\mathcal{X}^*) \to \mathcal{L}^1_{bnd}(\mathcal{X})$$
$$\left(L_{X|X^*}h\right)(x) = \int_{\mathcal{X}^*} f_{X|X^*}(x|x^*)h(x^*)dx^*$$

operator equation

$$f_X = L_{X|X^*} f_{X^*}$$

• identification requires injectivity of $L_{X|X^*}$, i.e.,

$$L_{X|X^*}h = 0$$
 implies $h = 0$ for any $h \in \mathcal{L}^1_{bnd}\left(\mathcal{X}^*\right)$



A 2-measurement model

definition: two measurements X and Z satisfy

$$X \perp Z \mid X^*$$

two measurements are independent conditional on the latent variable

$$f_{X,Z}(x,z) = \sum_{x^* \in \mathcal{X}^*} f_{X|X^*}(x|x^*) f_{Z|X^*}(z|x^*) f_{X^*}(x^*)$$

matrix expression

$$M_{X,Z} = [f_{X,Z}(x_{I}, z_{j})]_{I=1,2,...,L;j=1,2,...,J}$$

$$M_{Z|X^{*}} = [f_{Z|X^{*}}(z_{j}|x_{k}^{*})]_{j=1,2,...,J;k=1,2,...,K}$$

$$D_{X^{*}} = diag\{f_{X^{*}}(x_{1}^{*}), f_{X^{*}}(x_{2}^{*}), ..., f_{X^{*}}(x_{K}^{*})\}$$

$$M_{X,Z} = M_{X|X^{*}}D_{X^{*}}M_{Z|X^{*}}^{T}$$

ullet suppose that matrices $M_{X|X^*}$ and $M_{Z|X^*}$ have a full rank, then

$$Rank\left(M_{X,Z}
ight) = Cardinality\left(\mathcal{X}^{st}
ight)$$

a binary latent regressor

$$Y = \beta X^* + \eta$$

$$(X, X^*) \perp \eta$$

$$X, X^* \in \{0, 1\}$$

- measurement error $X X^*$ is correlated with X^* in general
- f(y|x) is a mixture of $f_{\eta}(y)$ and $f_{\eta}(y-\beta)$

$$f(y|x) = \sum_{x^*=0}^{1} f(y|x^*) f_{X^*|X}(x^*|x)$$

= $f_{\eta}(y) f_{X^*|X}(0|x) + f_{\eta}(y-\beta) f_{X^*|X}(1|x)$
\(\equiv f_{\eta}(y) P_x + f_{\eta}(y-\beta)(1-P_x)

• observed distributions f(y|x=1) and f(y|x=0) are mixtures of $f(y|x^*=1)$ and $f(y|x^*=0)$ with different weights P_1 and P_2

0

$$f(y|x=1) - f(y|x=0) = [f_{\eta}(y-\beta) - f_{\eta}(y)](P_0 - P_1)$$

• if $|P_0 - P_1| \le 1$, then

$$|f(y|x=1) - f(y|x=0)| \le |f(y|x^*=1) - f(y|x^*=0)|$$

leads to partial identification

parameter of interest

$$\beta = E(y|x^* = 1) - E(y|x^* = 0)$$

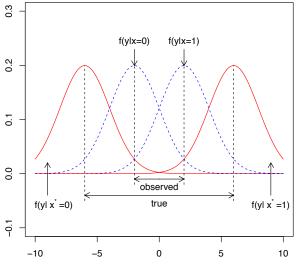
bounds

$$|\beta| \ge |E(y|x=1) - E(y|x=0)|$$

• If $\Pr(x^* = 0 | x = 0) > \Pr(x^* = 0 | x = 1)$, i.e., $P_0 - P_1 > 0$, then

$$sign \{\beta\} = sign \{E(y|x=1) - E(y|x=0)\}$$

measurement error causes attenuation



2-measurement model: discrete case

• a discrete latent regressor

$$y = \beta x^* + \eta$$

$$(X, X^*) \perp \eta$$

$$X, X^* \in \{x_1^*, x_2^*, ..., x_K^*\}$$

- Chen Hu & Lewbel (2009): point identification generally holds
- general models without $(X, X^*) \perp \eta$: partial identification see Bollinger (1996) and Molinari (2008)

2-measurement model: linear model with classical error

• a simple linear regression model with zero means

$$Y = \beta X^* + \eta$$

$$X = X^* + \varepsilon$$

$$X^* \perp \varepsilon \perp \eta$$

• β is generally identified (from observed $f_{Y,X}$) except when X^* is normal (Reiersol 1950)

2-measurement model: Kotlarski's identity

ullet a useful special case: eta=1

$$Y = X^* + \eta$$
$$X = X^* + \varepsilon$$

ullet distribution function & characteristic function of X^* $(i=\sqrt{-1})$

$$f_{X^*}(x^*) = \frac{1}{2\pi} \int e^{-ix^*t} \Phi_{X^*}(t) dt$$
 $\Phi_{X^*} = E\left[e^{itX^*}\right]$

Kotlarski's identity (1965)

$$\Phi_{X^*}(t) = \exp\left[\int_0^t rac{iE\left[Ye^{isX}\right]}{Ee^{isX}}ds
ight]$$

- latent distribution f_{X^*} is uniquely determined by observed distribution $f_{Y,X}$ with a closed form
- intuition:

 $Var(X^*) = Cov(Y, X)$

2-measurement model: nonlinear model with classical error

a nonparametric regression model

$$Y = g(X^*) + \eta$$

$$X = X^* + \varepsilon$$

$$X^* \perp \varepsilon \perp \eta$$

- Schennach & Hu (2013 JASA): $g(\cdot)$ is generally identified except some parametric cases of g or f_{X^*}
- a generalization of Reiersol (1950, ECMA)
- 2-measurement model needs strong specification assumptions for nonparametric identification: additivity, independence

2.1-measurement model

- "0.1 measurement" refers to a 0-1 dochotomous indicator Y of X^*
- definition of 2.1-measurement model:
 two measurements X and Z and a 0-1 indicator Y satisfy

$$X \perp Y \perp Z \mid X^*$$

• for $y \in \{0, 1\}$

$$f_{X,Y,Z}(x,y,z) = \sum_{x^* \in \mathcal{X}^*} f_{X|X^*}(x|x^*) f_{Y|X^*}(y|x^*) f_{Z|X^*}(z|x^*) f_{X^*}(x^*)$$

• an important message: adding "0.1 measurement" in a 2-measurement model is enough for nonparametric identification, i.e., under mild conditions,

$$f_{X,Y,Z}$$
 uniquely determines f_{X,Y,Z,X^*}
 $f_{X,Y,Z,X^*} = f_{X|X^*}f_{Y|X^*}f_{Z|X^*}f_{X^*}$

• a global nonparametric point identification (exact identification if J = K = L)

2.1-measurement model: discrete case

matrix notation

$$M_{X|X^*} = [f(X = i|X^* = j)]_{i,j}$$

$$= \begin{bmatrix} f(X = 1|X^* = 1) & f(X = 1|X^* = k) \\ f(X = k|X^* = 1) & f(X = k|X^* = k) \end{bmatrix}$$

$$M_{X^*,Z} = [f(X^* = j|Z = k)]_{j,k}$$

for a given y

$$D_{y|X^*} = \begin{bmatrix} f(y|X^* = 1) & & & \\ & \ddots & & \\ & & f(y|X^* = k) \end{bmatrix}$$

$$M_{X,y,Z} = [f(X = i, y, Z = k)]_{i,k}$$

Identification: discrete case (Hu, 2008)

• Let $x, x^* \in \{x_1, x_2, x_3\}$ and $z \in \{z_1, z_2, z_3\}$, e.g., education levels.

$$\begin{array}{lll} \textit{M}_{x|x^*} & = & \left(\begin{array}{ccccc} f_{x|x^*}(x_1|x_1) & f_{x|x^*}(x_1|x_2) & f_{x|x^*}(x_1|x_3) \\ f_{x|x^*}(x_2|x_1) & f_{x|x^*}(x_2|x_2) & f_{x|x^*}(x_2|x_3) \\ f_{x|x^*}(x_3|x_1) & f_{x|x^*}(x_3|x_2) & f_{x|x^*}(x_3|x_3) \end{array} \right) \Longleftrightarrow \text{error structure} \\ \textit{M}_{x^*|z} & = & \left(\begin{array}{cccc} f_{x^*|z}(x_1|z_1) & f_{x^*|z}(x_1|z_2) & f_{x^*|z}(x_1|z_3) \\ f_{x^*|z}(x_2|z_1) & f_{x^*|z}(x_2|z_2) & f_{x^*|z}(x_2|z_3) \\ f_{x^*|z}(x_3|z_1) & f_{x^*|z}(x_3|z_2) & f_{x^*|z}(x_3|z_3) \end{array} \right) \Longleftrightarrow \text{IV structure} \\ \textit{D}_{y|x^*} & = & \left(\begin{array}{cccc} f_{y|x^*}(y|x_1) & 0 & 0 \\ 0 & f_{y|x^*}(y|x_2) & 0 \\ 0 & 0 & f_{y|x^*}(y|x_3) \end{array} \right) \Longleftrightarrow \text{latent model} \\ \textit{M}_{y;x|z} & = & \left(\begin{array}{cccc} f_{y;x|z}(y,x_1|z_1) & f_{y;x|z}(y,x_1|z_2) & f_{y;x|z}(y,x_1|z_3) \\ f_{y;x|z}(y,x_2|z_1) & f_{y;x|z}(y,x_2|z_2) & f_{y;x|z}(y,x_2|z_3) \\ f_{y;x|z}(y,x_3|z_1) & f_{y;x|z}(y,x_3|z_2) & f_{y;x|z}(y,x_3|z_3) \end{array} \right) \Longleftrightarrow \text{observed info.} \\ \end{aligned}$$

ullet $M_{y;x|z}$ contains the same information as $f_{y,x|z}$.

Matrix equivalence

The main equation

$$f_{y,x|z}(y,x|z) = \sum_{x^*} f_{x|x^*}(x|x^*) f_{y|x^*}(y|x^*) f_{x^*|z}(x^*|z)$$

$$0$$

$$M_{y;x|z} = M_{x|x^*} D_{y|x^*} M_{x^*|z}$$

Similarly,

$$f_{X|Z}(x|z) = \sum_{x^*} f_{X|X^*}(x|x^*) f_{X^*|Z}(x^*|z)$$

$$0$$

$$0$$

$$M_{X|Z} = M_{X|X^*} M_{X^*|Z}$$

• Eliminate $L_{x^*|z}$,

$$\begin{array}{lcl} M_{y;x|z} M_{x|z}^{-1} & = & \left(M_{x|x^*} D_{y|x^*} M_{x^*|z} \right) \times \left(M_{x^*|z}^{-1} M_{x|x^*}^{-1} \right) \\ & = & M_{x|x^*} D_{y|x^*} M_{x|x^*}^{-1}. \end{array}$$

An inherent matrix diagonalization

An eigenvalue-eigenvector decomposition:

$$\begin{split} M_{y;x|z}M_{x|z}^{-1} &= & M_{x|x^*}D_{y|x^*}M_{x|x^*}^{-1} \\ &= & \begin{pmatrix} f_{x|x^*}(x_1|x_1) & f_{x|x^*}(x_1|x_2) & f_{x|x^*}(x_1|x_3) \\ f_{x|x^*}(x_2|x_1) & f_{x|x^*}(x_2|x_2) & f_{x|x^*}(x_2|x_3) \\ f_{x|x^*}(x_3|x_1) & f_{x|x^*}(x_3|x_2) & f_{x|x^*}(x_3|x_3) \end{pmatrix} \\ &\times & \begin{pmatrix} f_{y|x^*}(y|x_1) & 0 & 0 \\ 0 & f_{y|x^*}(y|x_2) & 0 \\ 0 & 0 & f_{y|x^*}(y|x_3) \end{pmatrix} \\ &\times & \begin{pmatrix} f_{x|x^*}(x_1|x_1) & f_{x|x^*}(x_1|x_2) & f_{x|x^*}(x_1|x_3) \\ f_{x|x^*}(x_2|x_1) & f_{x|x^*}(x_2|x_2) & f_{x|x^*}(x_2|x_3) \\ f_{x|x^*}(x_3|x_1) & f_{x|x^*}(x_3|x_2) & f_{x|x^*}(x_3|x_3) \end{pmatrix}^{-1} \end{split}$$

- For $\clubsuit \in \{x_1, x_2, x_3\}$, i.e., an index of eigenvalues and eigenvectors:
 - eigenvalues: $f_{y|x^*}(y|\clubsuit)$
 - eigenvectors: $\left[f_{x|x^*}(x_1|\clubsuit), f_{x|x^*}(x_2|\clubsuit), f_{x|x^*}(x_3|\clubsuit)\right]^T$

Ambiguity Inside the decomposition

Ambiguity in indexing eigenvalues and eigenvectors, i.e.,

$$\{\clubsuit,\heartsuit,\spadesuit\} \stackrel{\text{1-to-1}}{\Longleftrightarrow} \{x_1,x_2,x_3\}$$

Decompositions with different indexing are observationally equivalent,

$$\begin{array}{lll} M_{y;x|z}M_{x|z}^{-1} & = & M_{x|x^*}D_{y|x^*}M_{x|x^*}^{-1} \\ & = & \begin{pmatrix} f_{x|x^*}(x_1|\clubsuit) & f_{x|x^*}(x_1|\heartsuit) & f_{x|x^*}(x_1|\spadesuit) \\ f_{x|x^*}(x_2|\clubsuit) & f_{x|x^*}(x_2|\heartsuit) & f_{x|x^*}(x_2|\spadesuit) \\ f_{x|x^*}(x_3|\clubsuit) & f_{x|x^*}(x_3|\heartsuit) & f_{x|x^*}(x_3|\spadesuit) \end{pmatrix} \\ & \times & \begin{pmatrix} f_{y|x^*}(y|\clubsuit) & 0 & 0 \\ 0 & f_{y|x^*}(y|\heartsuit) & 0 \\ 0 & 0 & f_{y|x^*}(y|\spadesuit) \end{pmatrix} \\ & \times & \begin{pmatrix} f_{x|x^*}(x_1|\clubsuit) & f_{x|x^*}(x_1|\heartsuit) & f_{x|x^*}(x_1|\spadesuit) \\ f_{x|x^*}(x_2|\clubsuit) & f_{x|x^*}(x_2|\heartsuit) & f_{x|x^*}(x_2|\spadesuit) \\ f_{x|y^*}(x_3|\clubsuit) & f_{y|x^*}(x_3|\heartsuit) & f_{y|x^*}(x_3|\spadesuit) \end{pmatrix}^{-1} \end{array}$$

• Identification of $f_{X|_{X^*}}$ boils down to identification of symbols \clubsuit , \heartsuit , \spadesuit .

Restrictions on eigenvalues and eigenvectors

- Eigenvalues are distinctive if x^* is relevant, i.e.,
 - $-f_{y|x^*}(y|x_i) \neq f_{y|x^*}(y|x_j)$ with $x_i \neq x_j$ for some y.
- Symbols ♣, ♡, ♠ are identified under zero-mode assumption.
- For example, error distribution $f_{x|x^*}$ is the same as in Kane et al (1999).

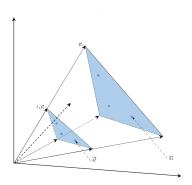
 $... = x_2$ (some college)

- Similarly, we can identify \heartsuit and \spadesuit .
 - \implies The model $f_{v|x^*}$ and the error structure $f_{x|x^*}$ are identified.

Uniqueness of the eigen decomposition

- uniqueness of the eigenvalue-eigenvector decomposition (Hu 2008 JE)
 - 1. distinctive eigenvalues: \exists a nontrivial set of y, s.t.,
 - $f(y|x_1^*) \neq f(y|x_2^*)$ for any $x_1^* \neq x_2^*$
 - 2. eigenvectors are colums in $M_{X|X^*}$, i.e., $f_{X|X^*}(\cdot|x^*)$. A natural normalization is $\sum\limits_{x}f_{X|X^*}(x|x^*)=1$ for all x^*
 - 3. ordering of the eigenvalues or eigenvectors That is to reveal the value of x^* for either $f_{X|X^*}(\cdot|x^*)$ or $f(y|x^*)$ from one of below
 - a. x^* is the mode of $f_{X|X^*}(\cdot|x^*)$: very intuitive, people are more likely to tell the truth; consistent with validation study
 - b. x^* is a quantile of $f_{X|X^*}(\cdot|x^*)$: useful in some applications
 - c. x^* is the mean of $f_{X|X^*}\left(\cdot \middle| x^*\right)$: useful when x^* is continuous
 - d. $E(g(y)|x^*)$ is increasing in x^* for a known g, say $Pr(y > 0|x^*)$

2.1-measurement model: geometric illustration



Eigen-decomposition in the 2.1-measurement model

- Eigenvalue: $\lambda_i = f_{Y|X^*}(1|x_i^*)$
- $\bullet \quad \text{Eigenvector: } \overrightarrow{p_i} = \overrightarrow{p}_{X|X_i^*} = \left[f_{X|X^*}(x_1|x_i^*), f_{X|X^*}(x_2|x_i^*), f_{X|X^*}(x_3|x_i^*) \right]^T$
- Observed distribution in the whole sample: $\overrightarrow{q}_1 = \overrightarrow{p}_{X|z_1} = \left[f_{X|Z}(x_1|z_1), f_{X|Z}(x_2|z_1), f_{X|Z}(x_3|z_1) \right]^T$
- Observed distribution in the subsample with Y=1: $\overrightarrow{q}_1^Y = \overrightarrow{p}_{Y_1,X|Z_1} = \left[f_{Y,X|Z}(1,x_1|z_1), f_{Y,X|Z}(1,x_2|z_1), f_{Y,X|Z}(1,x_3|z_1) \right]^T$

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Discrete case without ordering conditions: finite mixture

- conditional independence with general discrete X, Y, Z, and X^* (Allman, Matias and Rhodes, 2009)
- advantages:
 - lacktriangledown cardinality of X^* can be larger than that of X or Z or both
 - ② a lower bound on the so-called Kruskal rank is sufficient for identification up to permutation. (but ordering is innocuous)
- disadvantages:
 - Kruskal rank is hard to interpret in economic models, not testable as regular rank
 - 2 not clear how to extend to the continuous case
- cf. classic local parametric identification condition:
 Number of restrictions ≥ Number of unknowns
- cf. 2.1 measurement model:
 - reach the lower bound on the Kruskal rank: 2*Cardinality* $(\mathcal{X}^*) + 2$
 - directly extend to the continuous case

2.1-measurement model: continuous case

X, Z, and X* are continuous

$$f(y,x,z) = \int f(y|x^*)f(x|x^*)f(x^*,z)dx^*$$

- share the same idea as the discrete case in Hu (2008)
- from matrix to integral operator

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diagonal matrix \Rightarrow "diagonal" operator (multiplication) matrix diagonalization \Rightarrow spectral decomposition eigenvector \Rightarrow eigenfunction
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- nontrivial extension, highly technical
- Hu & Schennach (2008, ECMA)

From conditional density to integral operator

From 2-variable function to an integral operator

$$\begin{split} f_{x|x^*}\left(\cdot|\cdot\right) \\ & \quad \ \ \, \downarrow \\ \left(L_{x|x^*}g \right)(x) = \int f_{x|x^*}\left(x|x^*\right) g\left(x^*\right) dx^* \quad \text{for any } g. \end{split}$$

• Operator $L_{x|x^*}$ transforms unobserved f_{x^*} to observed f_x , i.e., $f_x = L_{x|x^*}f_{x^*}$.

$$\left(\begin{array}{c}f_{X^*}(x^*)\\ \text{distribution of }x^*\end{array}\right)\stackrel{\mathcal{L}_{x|X^*}}{\Longrightarrow}\left(\begin{array}{c}f_X(x)\\ \text{distribution of }x\end{array}\right)$$

• $f_{x|x^*}\left(\cdot|\cdot\right)$ is called the *kernel* function of $L_{x|x^*}$.



Identification: from matrix to integral operator

• From matrix to integral operator

$$\begin{array}{rcl} L_{y;x|z}g & = & \int f_{y,x|z} \left(y, \cdot | z \right) g \left(z \right) dz \\ \\ L_{x|z}g & = & \int f_{x|z} \left(\cdot | z \right) g \left(z \right) dz \\ \\ L_{x|x^*}g & = & \int f_{x|x^*} \left(\cdot | x^* \right) g \left(x^* \right) dx^* \\ \\ L_{x^*|z}g & = & \int f_{x^*|z} \left(\cdot | z \right) g \left(z \right) dz \\ \\ D_{y;x^*|x^*}g & = & f_{y|x^*} \left(y | \cdot \right) g \left(\cdot \right) \ . \end{array}$$

- $L_{v:x|z}$: y viewed as a fixed parameter.
- $D_{y;x^*|x^*}$: "diagonal" operator (multiplication by a function).

Identification: operator equivalence

The main equation

$$L_{y;x|z} = L_{x|x^*} D_{y;x^*|x^*} L_{x^*|z}.$$

- for a function g,

$$\begin{split} \left[L_{y;x|z} g \right] (x) &= \int f_{y,x|z} (y,x|z) g (z) dz \\ &= \int \int f_{x|x^*} (x|x^*) f_{y|x^*} (y|x^*) f_{x^*|z} (x^*|z) dx^* g (z) dz \\ &= \int f_{x|x^*} (x|x^*) f_{y|x^*} (y|x^*) \int f_{x^*|z} (x^*|z) g (z) dz dx^* \\ &= \int f_{x|x^*} (x|x^*) f_{y|x^*} (y|x^*) \left[L_{x^*|z} g \right] (x^*) dx^* \\ &= \int f_{x|x^*} (x|x^*) \left[D_{y;x^*|x^*} L_{x^*|z} g \right] (x^*) dx^* \\ &= \left[L_{x|x^*} D_{y;x^*|x^*} L_{x^*|z} g \right] (x) . \end{split}$$

Similarly,

$$L_{x|z} = L_{x|x^*} L_{x^*|z}.$$

Identification: a necessary condition on error distribution

- Intuition: if $f_{X|X^*}$ is known, we want f_{X^*} to be identifiable from f_X .
 - That is, if f_{X^*} and \widetilde{f}_{X^*} are observationally equivalent as follows:

$$f_{X}(x) = \int f_{X|X^{*}}(x|X^{*}) f_{X^{*}}(x^{*}) dx^{*} = \int f_{X|X^{*}}(x|X^{*}) \widetilde{f}_{X^{*}}(x^{*}) dx^{*},$$

then $f_{X^*} = \widetilde{f}_{X^*}$.

– In other words, let $h=f_{\mathsf{X}^*}-\widetilde{f}_{\mathsf{X}^*}$, we want

$$\int f_{x|x^*}(x|x^*)h(x^*)dx^* = 0 \text{ for all } x \implies h = 0.$$

- An equivalent condition:
 - Assumption 2(i): $L_{x|x^*}$ is injective.
- Implications:
 - Inverse $L_{x|x^*}^{-1}$ exists on its domain.
 - Assumption 2(i) is implied by bounded completeness of $f_{x|x^*}$, e.g., exponential family.

A necessary condition on instrumental variable

Intuition: same as before

$$\int f_{x^*|z}(x^*|z)h(x^*) dx^* = 0 \text{ for all } z \implies h = 0$$

- Implications:
 - It is equivalent to the injectivity of $L_{x^*|_Z}$.
 - Inverse $L_{x^*|z}^{-1}$ exists on its domain.
 - Used in Newey & Powell (2003) and Darolles, Florens & Renault (2005).
 - It is a necessary condition to achieve point identification using IV.
 - Implied by the bounded completeness of $f_{x^*|z}$, e.g., exponential family.
- Since $L_{x|z} = L_{x|x^*}L_{x^*|z}$ and $L_{x|x^*}$ is injective, the injectivity of $L_{x^*|z}$ is implied by:
 - **Assumption 2(ii)**: $L_{x|z}$ is injective.



An inherent spectral decomposition

• $L_{x|x^*}^{-1}$ and $L_{x|z}^{-1}$ exist \implies an inherent spectral decomposition

$$L_{y;x|z}L_{x|z}^{-1} = (L_{x|x^*}D_{y;x^*|x^*}L_{x^*|z}) \times (L_{x|x^*}L_{x^*|z})^{-1}$$

= $L_{x|x^*}D_{y;x^*|x^*}L_{x|x^*}^{-1}.$

- An eigenvalue-eigenfunction decomposition of an observed operator on LHS
 - Eigenvalues: $f_{y|x^*}(y|x^*)$, kernel of $D_{y;x^*|x^*}$.
 - Eigenfunctions: $f_{x|x^*}(\cdot|x^*)$, kernel of $L_{x|x^*}$.

Identification: uniqueness of the decomposition

- Assumption 3: $\sup_{y \in \mathcal{Y}} \sup_{x^* \in \mathcal{X}^*} f_{y|x^*}(y|x^*) < \infty$. \Longrightarrow boundedness of $L_{y;x|z}L_{x|z}^{-1}$, the observed operator on the LHS.
- Theorem XV.4.5 in Dunford & Schwartz (1971): The representation of a bounded linear operator as a "weighted sum of projections" is unique.
- Each "eigenvalue" $\lambda = f_{y|x^*}\left(y|x^*\right)$ is the weight assigned to the projection onto a linear subspace $S\left(\lambda\right)$ spanned by the corresponding "eigenfunction(s)" $f_{x|x^*}\left(\cdot|x^*\right)$.
- However, there are ambiguities inside "weighted sum of projections". \Longrightarrow We need to "freeze" these degrees of freedom to show that $L_{x|x^*}$ and $D_{y;x^*|x^*}$ are uniquely determined by $L_{y;x|z}L_{x|z}^{-1}$.

A close look at weighted sum of projections

Discrete case:

$$\begin{split} L_{y;x|z}L_{x|z}^{-1} &= L_{x|x^*}D_{y;x^*|x^*}L_{x|x^*}^{-1} \\ &= f_{y|x^*}(y|x_1) \times L_{x|x^*} \begin{pmatrix} 1 & 0 & 0 \\ 0 & 0 & 0 \\ 0 & 0 & 0 \end{pmatrix} L_{x|x^*}^{-1} \\ &+ f_{y|x^*}(y|x_2) \times L_{x|x^*} \begin{pmatrix} 0 & 0 & 0 \\ 0 & 1 & 0 \\ 0 & 0 & 0 \end{pmatrix} L_{x|x^*}^{-1} \\ &+ f_{y|x^*}(y|x_3) \times L_{x|x^*} \begin{pmatrix} 0 & 0 & 0 \\ 0 & 0 & 0 \\ 0 & 0 & 1 \end{pmatrix} L_{x|x^*}^{-1} \end{split}$$

Continuous case:

$$L_{y;x|z}L_{x|z}^{-1} = \int_{\sigma} \lambda P\left(d\lambda\right)$$

Identification: uniqueness of the decomposition

- **Ambiguity I**: Eigenfunctions $f_{x|x^*}(\cdot|x^*)$ are defined only up to a constant:
 - Solution: Constant determined by $\int f_{x|x^*}(x|x^*) dx = 1$.
 - Intuition: Eigenfunctions are conditional densities, therefore, are automatically normalized.
- Ambiguity II: If λ is a degenerate eigenvalue, more than one possible eigenfunctions.
 - Solution: **Assumption 4**: for all x_1^* , $x_2^* \in \mathcal{X}^*$, the set

$$\left\{y: f_{y|x^*}\left(y|x_1^*\right) \neq f_{y|x^*}\left(y|x_2^*\right)\right\}$$

has positive probability whenever $x_1^* \neq x_2^*$.

- Intuition: eigenvalues $f_{y|x^*}\left(y_1|x^*\right)$ and $f_{y|x^*}\left(y_2|x^*\right)$ share the same eigenfunction $f_{x|x^*}\left(\cdot|x^*\right)$. Therefore, y is helpful to distinguish eigenfunctions.
- Note: this assumption is weaker than (or implied by) the monotonicity assumptions typically made in the nonseparable error literature

Identification: uniqueness of the decomposition

- **Ambiguity III**: Freedom in indexing eigenvalues: e.g., use x^* or $(x^*)^3$?
 - Solution: the zero "location" assumption, i.e., **Assumption 5:** there exists a known functional M such that $x^* = M\left[f_{x|x^*}\left(\cdot|x^*\right)\right]$ for all x^* .
 - Intuition: Consider another variable \widetilde{x}^* related to x^* by $\widetilde{x}^* = R(x^*)$.

$$\implies M\left[f_{x\mid\tilde{x}^{*}}\left(\cdot\mid\tilde{x}^{*}\right)\right] = M\left[f_{x\mid x^{*}}\left(\cdot\mid R\left(\tilde{x}^{*}\right)\right)\right] = R\left(\tilde{x}^{*}\right) \neq \tilde{x}^{*}.$$

 \Longrightarrow Only one possible R: the identity function.

Examples of M

```
error has a zero mean: M[f] = \int x f(x) dx (thus, allow classical error) error has a zero mode: M[f] = \arg\max_x f(x) error has a zero \tau-th quantile: M[f] = \inf\{x^* : \int \mathbf{1}(x \le x^*) f(x) dx \ge \tau\}
```

 Importance: this assumption is based on the findings from validation studies.

2.1-measurement model: continuous case

- key identification conditions:
 - 1) all densities are bounded
 - 2) the operators $L_{X|X^*}$ and $L_{Z|X}$ are injective.
 - 3) for all $\overline{x}^* \neq \widetilde{x}^*$ in \mathcal{X}^* , the set $\{y : f_{Y|X^*}(y|\overline{x}^*) \neq f_{Y|X^*}(y|\widetilde{x}^*)\}$ has positive probability.
 - 4) there exists a known functional M such that $M\left[f_{X|X^*}\left(\cdot|x^*\right)\right]=x^*$ for all $x^*\in\mathcal{X}^*$.
- then

$$f_{X,Y,Z}$$
 uniquely determines f_{X,Y,Z,X^*}

with

$$f_{X,Y,Z,X^*} = f_{X|X^*} f_{Y|X^*} f_{Z|X^*} f_{X^*}$$

• a global nonparametric point identification



3-measurement model

ullet definition: three measurements X, Y, and Z satisfy

$$X \perp Y \perp Z \mid X^*$$

- ullet can always be reduced to a 2.1-measurement model. all the identification conditions remain with a general \mathcal{Y} .
- doesn't matter which is called dependent variable, measurement, or instrument.
- examples:

```
Hausman Newey & Ichimura (1991)
```

add
$$x^* = \gamma z + u$$
, z instrument, $g(\cdot)$ is a polynomial

Schennach (2004): use a repeated measurement
$$x_2 = x^* + \varepsilon_2$$
 general $g(\cdot)$, use ch.f. Kotlarski's identity

Schennach (2007): use IV:
$$x^* = \gamma z + u \quad u \perp z$$
 general $g(\cdot)$, use ch.f. similar to Kotlarski's identity



Hidden Markov model: a 3-measurement model

an unobserved Markov process

$$X_{t+1}^* \perp \{X_s^*\}_{s \leq t-1} \mid X_t^*.$$

ullet a measurement X_t of the latent X_t^* satisfying

$$X_t \perp \{X_s, X_s^*\}_{s \neq t} \mid X_t^*.$$

a hidden Markov model

$$egin{array}{ccccc} X_{t-1} & X_t & X_{t+1} \ \uparrow & \uparrow & \uparrow \ \longrightarrow & X_{t-1}^* & \longrightarrow & X_t^* & \longrightarrow & X_{t+1}^* & \longrightarrow \end{array}$$

a 3-measurement model

$$X_{t-1} \perp X_t \perp X_{t+1} \mid X_t^*$$
,



dynamic measurement model

• $\{X_t, X_t^*\}$ is a first-order Markov process satisfying

$$f_{X_t,X_t^*|X_{t-1},X_{t-1}^*} = f_{X_t|X_t^*,X_{t-1}} f_{X_t^*|X_{t-1},X_{t-1}^*}.$$

Flow of chart

- Hu & Shum (2012, JE): nonparametric identification of the joint process
- Special case with $X_t^* = X_{t-1}^*$ needs 4 periods of data. cf. 6 periods in Kasahara and Shimotsu (2009)



dynamic measurement model

- Hu & Shum (2012): nonparametric identification of the joint process. (use Carroll Chen & Hu (2010, JNPS))
- key identification assumptions:
 - 1) for any $x_{t-1} \in \mathcal{X}$, $M_{X_t|X_{t-1},X_{t-2}}$ is invertible.
 - 2) for any $x_t \in \mathcal{X}$, there exists a $(x_{t-1}, \overline{x}_{t-1}, \overline{x}_t)$ such that $M_{X_{t+1}, X_t | x_{t-1}, X_{t-2}}$, $M_{X_{t+1}, X_t | \overline{x}_{t-1}, X_{t-2}}$, $M_{X_{t+1}, \overline{x}_t | x_{t-1}, X_{t-2}}$, and $M_{X_{t+1}, \overline{x}_t | \overline{x}_{t-1}, X_{t-2}}$ are invertible and that for all $x_t^* \neq \widetilde{x}_t^*$ in \mathcal{X}^*

$$\Delta_{x_{t}} \Delta_{x_{t-1}} \ln f_{X_{t} \mid X_{t}^{*}, X_{t-1}} \left(x_{t}^{*} \right) \neq \Delta_{x_{t}} \Delta_{x_{t-1}} \ln f_{X_{t} \mid X_{t}^{*}, X_{t-1}} \left(\widetilde{x}_{t}^{*} \right)$$

- 3) for any $x_t \in \mathcal{X}$, $E[X_{t+1}|X_t = x_t, X_t^* = x_t^*]$ is increasing in x_t^* .
- joint distribution of five periods of data $f_{X_{t+1},X_t,X_{t-1},X_{t-2},X_{t-3}}$ uniquely determines Markov transition kernel $f_{X_t,X_t^*|X_{t-1},X_{t-1}^*}$

Other approaches: use a secondary sample

- $\{Y, X\}$, $\{X^*\}$ (administrative sample) Hu & Ridder (2012)
- $\{Y, X\}$, $\{X, X^*\}$ (validation sample) Chen Hong & Tamer (2005) among many other papers in econometrics & statistics
- also related to literature on missing data where X* can be considered as missing

Estimation: discrete case

Estimate the matrices directly

$$L_{y;x,z} = \left(\begin{array}{ccc} f_{y;x|z}(y,x_1,z_1) & f_{y;x|z}(y,x_1,z_2) & f_{y;x|z}(y,x_1,z_3) \\ f_{y;x|z}(y,x_2,z_1) & f_{y;x|z}(y,x_2,z_2) & f_{y;x|z}(y,x_2,z_3) \\ f_{y;x|z}(y,x_3,z_1) & f_{y;x|z}(y,x_3,z_2) & f_{y;x|z}(y,x_3,z_3) \end{array} \right)$$

- Use sample proportion
- Use kernel density estimator with continuous covariates
- Identification is globe, nonparametric, and constructive
- Mimic identification procedure: a unique mapping from $f_{y,x,z}$ to $f_{y|x^*}$, $f_{x|x^*}$, and $f_{x^*,z}$
- Easy to compute without optimization or iteration
- ullet May have problems with a small sample: estimated prob outside [0,1]

Estimation: discrete case

 \bullet Eigen decomposition holds after averaging over Y with a known $\omega\left(.\right)$

$$E\left[\omega\left(Y\right)|X=x,Z=z\right]f_{X,Z}\left(x,z\right)=\sum_{x^{*}\in\mathcal{X}^{*}}f_{X|X^{*}}(x|x^{*})E\left[\omega\left(Y\right)|x^{*}\right]f_{Z|X^{*}}(z|x^{*})f_{X^{*}}(x^{*})$$

Define

$$M_{X,\omega,Z} = [E[\omega(Y)|X = x_k, Z = z_l] f_{X,Z}(x_k, z_l)]_{k=1,2,...,K; l=1,2,...,K}$$

$$D_{\omega|X^*} = diag \{E[\omega(Y)|x_1^*], E[\omega(Y)|x_2^*], ..., E[\omega(Y)|x_K^*]\}$$

•

$$M_{X,\omega,Z}M_{X,Z}^{-1}=M_{X|X^*}D_{\omega|X^*}M_{X|X^*}^{-1}$$

• The matrix $M_{X,\omega,Z}$ can be directly estimated as

$$\widehat{M_{X,\omega,Z}} = \left[\frac{1}{N} \sum_{i=1}^{N} \omega(Y_i) \mathbf{1}(X_i = x_k, Z_i = z_l) \right]_{k=1,2,...,K; l=1,2,...,K}$$

• Estimation mimics identification procedure



Estimation: discrete case

May also use extremum estimator with restrictions

$$\left(\widehat{M_{X|X^*}}, \widehat{D_{\omega|X^*}}\right) = \arg\min_{M,D} \left\| \widehat{M_{X,\omega,Z}} \left(\widehat{M_{X,Z}}\right)^{-1} M - M \times D \right\|$$
such that

- 1) each entry in M is in [0,1]
- 2) each column sum of M equals 1
- 3) *D* is diagonal
- 4) entries in M satisfies the ordering Assumption
- See Bonhomme et al. (2015, 2016) for more extremum estimators

Closed-form estimators

- Global nonparametric identification elements of interest can be written as a function of observed distributions
 - continuous case: Kotlarski's identity
 - nonparametric regression with measurement error:
 Schennach (2004b, 2007), Hu and Sasaki (2015)
 - discrete case: eigen-decomposition in Hu (2008)
- Closed-form estimator
 - mimic identification procedure
 - don't need optimization or iteration
 - less nuisance parameters than semiparametric estimators
 - but may not be efficient

Closed-form estimators

• a 3-measurement model

$$x_1 = g_1(x^*) + \epsilon_1$$

$$x_2 = g_2(x^*) + \epsilon_2$$

$$x_3 = g_3(x^*) + \epsilon_3$$

- normalization: $g_3(x^*) = x^*$
- Schennach (2004b): $g_2(x^*) = x^*$
- Hu and Sasaki (2015): g2 is a polynomial
- Hu and Schennach (2008): g_1 and g_2 are nonparametrically identified
- Open question: Do closed-form estimators for g_1 and g_2 exist?

Estimation: a sieve semiparametric MLE

Based on :

$$f_{y,x|z}(y,x|z) = \int f_{y|x^*}(y|x^*) f_{x|x^*}(x|x^*) f_{x^*|z}(x^*,z) dx^*$$

• Approximate ∞ -dimensional parameters, e.g., $f_{x|x^*}$, by truncated series

$$\widehat{f}_1(x|x^*) = \sum_{i=0}^{i_n} \sum_{j=0}^{j_n} \widehat{\gamma}_{ij} p_i(x) p_j(x^*),$$

– where $p_k(\cdot)$ are a sequence of known univariate basis functions.

Sieve Semiparametric MLE

$$\begin{split} \widehat{\alpha} &= \left(\widehat{\beta}, \widehat{\eta}, \widehat{f_1}, \widehat{f_2}\right) \\ &= \underset{(\beta, \eta, f_1, f_2) \in \mathcal{A}_n}{\arg\max} \frac{1}{n} \sum_{i=1}^n \ln \int f_{y|x^*}(y_i|x^*; \beta, \eta) f_1(x_i|x^*) f_2(x^*|z_i) dx^* \\ &\left\{ \begin{array}{ll} \beta: & \text{parameter vector of interest} \\ \eta, f_1, f_2: & \text{∞-dimensional nuisance parameters} \\ \mathcal{A}_n: & \text{space of series approximations} \end{array} \right.$$

Estimation: handling moment conditions

- Use η to handle moment conditions:
 - For parametric likelihoods: omit η .
 - For moment condition models: need η .
- Model defined by:

$$E[m(y, x^*, \beta) | x^*] = 0.$$

- Method:
 - Define a family of densities $f_{y|x^*}(y|x^*, \beta, \eta)$ such that

$$\int m(y, x^*, \beta) f_{y|x^*}(y|x^*, \beta, \eta) dx^* = 0, \quad \forall x^*, \beta, \eta.$$

- Use sieve MLE

$$\widehat{\alpha} = \left(\widehat{\beta}, \widehat{\eta}, \widehat{f_1}, \widehat{f_2}\right)$$

$$= \underset{(\beta, \eta, f_1, f_2) \in \mathcal{A}_n}{\arg \max} \frac{1}{n} \sum_{i=1}^n \ln \int f_{y|x^*}(y_i|x^*; \beta, \eta) f_1(x_i|x^*) f_2(x^*|z_i) dx^*.$$

2016

Estimation: consistency and normality

- Consistency of $\widehat{\alpha}$
 - Conditions: too technical to show here.
 - Theorem (consistency): Under sufficient conditions, we have

$$\|\widehat{\alpha} - \alpha_0\|_s = o_p(1).$$

- Proof: use Theorem 4.1 in Newey and Powell (2003).
- Asymptotic normality of parameters of interest $\hat{\beta}$.
 - Conditions: even more technical.
 - **Theorem (normality)**: Under sufficient conditions, we have

$$\sqrt{n}\left(\widehat{\beta}-\beta_0\right)\stackrel{d}{
ightarrow}N\left(0,J^{-1}\right).$$

- Proof: use Theorem 1 in Shen (1997) and Chen and Shen (1998).

Empirical applications with latent variables

- auctions with unknown number of bidders
- auctions with unobserved heterogeneity
- auctions with heterogeneous beliefs
- multiple equilibria in incomplete information games
- dynamic learning models
- unemployment and labor market participation
- cognitive and noncognitive skill formation
- dynamic discrete choice with unobserved state variables
- two-sided matching
- income dynamics

First-price sealed-bid auctions

- Bidder i forms her own valuation of the object: x_i
 - Bidders' values are private and independent
 - Common knowledge: value distribution F, number of bidders N^*
- Bidder i chooses bid b_i to maximize her expected utility function

$$U_i = (x_i - b_i) \Pr(\max_{j \neq i} b_j < b_i)$$

- Winning probability $\Pr(\max_{j \neq i} b_j < b_i)$ depends on bidder *i*'s belief about her opponents' bidding behavior
- Perfectly correct beliefs about opponents' bidding behavior
 - → Nash equilibrium

Auctions with unknown number of bidders

• An Hu & Shum (2010, JE):

IPV auction model:
$$\begin{cases} N^* \colon \# \text{ of potential bidders} \\ A \colon \# \text{ of actual bidders} \\ b \colon \text{ observed bids} \end{cases}$$

bid function

$$b(x_i; N^*) = \begin{cases} x_i - \frac{\int_r^{x_i} F_{N^*}(s)^{N^*-1} ds}{F_{N^*}(x_i)^{N^*-1}} & \text{for } x_i \ge r \\ 0 & \text{for } x_i < r. \end{cases}$$

conditional independence

$$f(A_{t}, b_{1t}, b_{2t}|b_{1t} > r, b_{2t} > r)$$

$$= \sum_{N^{*}} f(A_{t}|A_{t} \ge 2, N^{*}) f(b_{1t}|b_{1t} > r, N^{*}) f(b_{2t}|b_{2t} > r, N^{*}) \times f(N^{*}|b_{1t} > r, b_{2t} > r)$$

Auctions with unobserved heterogeneity

• s_t^* is an auction-specific state or unobserved heterogeneity

$$b_{it} = s_t^* \times a_i(x_i)$$

2-measurement model

$$b_{1t} \perp b_{2t} \mid s_t^*$$

and

$$\ln b_{1t} = \ln s_t^* + \ln a_1$$

 $\ln b_{2t} = \ln s_t^* + \ln a_2$

in general

$$b_{1t}\perp b_{2t}\perp b_{3t}\mid s_t^*$$

 Li Perrigne & Vuong (2000), Krasnokutskaya (2011), Hu McAdams & Shum (2013 JE)

Auctions with heterogeneous beliefs

- An (2016): empirical analysis on Level-k belief in auctions
- Bidders have different levels of sophistication ⇒ Heterogenous (possibly incorrect) beliefs about others' behavior
- Beliefs (types) have a hierarchical structure

Туре	Belief about other bidders' behavior
1	all other bidders are type-L0 (bid naïvely)
2	all other bidders are type-1
:	:
k	all other bidders are type- $(k-1)$

- Specification of type-L0 is crucial, assumed by the researchers
- Help explain overbidding and non-equilibrium behavior
- Observe joint distribution of a bidder's bids in three auctions, assuming bidder's belief level doesn't change across auctions
- three bids are independent conditional on belief level

Multiple equilibria in incomplete information games

- Xiao (2014): a static simultaneous move game
- utility function

$$u_{i}\left(a_{i}, a_{-i}, \epsilon_{i}\right) = \pi_{i}\left(a_{i}, a_{-i}\right) + \epsilon_{i}\left(a_{i}\right)$$

expected payoff of player i from choosing action a_i

$$\sum_{a_{-i}} \pi_{i}\left(a_{i}, a_{-i}\right) \Pr\left(a_{-i}\right) + \epsilon_{i}\left(a_{i}\right) \equiv \Pi_{i}\left(a_{i}\right) + \epsilon_{i}\left(a_{i}\right)$$

• Bayesian Nash Equilibrium is defined as a set of choice probabilities $Pr(a_i)$ s.t.

$$\Pr\left(a_{i}=k\right)=\Pr\left(\left\{\Pi_{i}\left(k\right)+\varepsilon_{i}\left(k\right)>\max_{j\neq k}\Pi_{i}\left(j\right)+\varepsilon_{i}\left(j\right)\right\}\right)$$

• let e* denote the index of equilibria

 $a_1 \perp a_2 \perp ... \perp a_N \mid e^*$

Dynamic learning models

- Hu Kayaba & Shum (2013 GEB): observe choices Y_t , rewards R_t , proxy Z_t for the agent's belief X_t^*
- Z_t : eye movement

a 3-measurement model

$$Z_t \perp Y_t \perp Z_{t-1} \mid X_t^*$$

• learning rule $\Pr\left(X_{t+1}^*|X_t^*,Y_t,R_t\right)$ can be identified from

$$= \sum_{X_{t+1}^*} \sum_{X_t^*} \Pr(Z_{t+1}|X_{t+1}^*) \Pr(Z_t|X_t^*) \Pr(X_{t+1}^*, X_t^*, Y_t, R_t).$$

Unemployment and labor market participation

- Feng & Hu (2013 AER): Let X_t^* and X_t denote the true and self-reported labor force status.
- monthly CPS $\{X_{t+1}, X_t, X_{t-9}\}_i$
- local independence

$$\begin{aligned} & \Pr\left(X_{t+1}, X_{t}, X_{t-9}\right) = \sum_{X_{t+1}^{*}} \sum_{X_{t}^{*}} \sum_{X_{t-9}^{*}} \Pr\left(X_{t+1} | X_{t+1}^{*}\right) \times \\ & \times \Pr\left(X_{t} | X_{t}^{*}\right) \Pr\left(X_{t-9} | X_{t-9}^{*}\right) \Pr\left(X_{t+1}^{*}, X_{t}^{*}, X_{t-9}^{*}\right). \end{aligned}$$

assume

$$\Pr\left(X_{t+1}^*|X_t^*,X_{t-9}^*\right) = \Pr\left(X_{t+1}^*|X_t^*\right)$$

a 3-measurement model

$$= \sum_{X_{t}^{*}} \Pr(X_{t+1}, X_{t}, X_{t-9}) \\ = \sum_{X_{t}^{*}} \Pr(X_{t+1}|X_{t}^{*}) \Pr(X_{t}|X_{t}^{*}) \Pr(X_{t}^{*}, X_{t-9}),$$

Cognitive and noncognitive skill formation

- Cunha Heckman & Schennach (2010 ECMA) $X_t^* = (X_{C,t}^*, X_{N,t}^*)$ cognitive and noncognitive skill $I_t = (I_{C,t}, I_{N,t})$ parental investments
- for $k \in \{C, N\}$, skills evolve as

$$X_{k,t+1}^{*} = f_{k,s}(X_{t}^{*}, I_{t}, X_{P}^{*}, \eta_{k,t})$$
 ,

where $X_P^* = (X_{C,P}^*, X_{N,P}^*)$ are parental skills

latent factors

$$X^* = \left(\left\{ X_{C,t}^* \right\}_{t=1}^T, \left\{ X_{N,t}^* \right\}_{t=1}^T, \left\{ I_{C,t} \right\}_{t=1}^T, \left\{ I_{N,t} \right\}_{t=1}^T, X_{C,P}^*, X_{N,P}^* \right)$$

measurements of these factors

$$X_j = g_j(X^*, \varepsilon_j)$$

• key identification assumption

$$X_1 \perp X_2 \perp X_3 \mid X^*$$

a 3-measurement model

Dynamic discrete choice with unobserved state variables

- Hu & Shum (2012 JE)
- $W_t = (Y_t, M_t)$ Y_t agent's choice in period t M_t observed state variable X_t^* unobserved state variable
- for Markovian dynamic optimization models

$$f_{W_t, X_t^* | W_{t-1}, X_{t-1}^*} = f_{Y_t | M_t, X_t^*} f_{M_t, X_t^* | Y_{t-1}, M_{t-1}, X_{t-1}^*}$$

 $f_{Y_t|M_t,X_t^*}$ conditional choice probability for the agent's optimal $f_{M_t,X_t^*|Y_{t-1},M_{t-1},X_{t-1}^*}$ joint law of motion of state variables

• $f_{W_{t+1},W_t,W_{t-1},W_{t-2}}$ uniquly determines $f_{W_t,X_t^*|W_{t-1},X_{t-1}^*}$



Two-sided matching model

- Agarwal & Diamond (2013): an economy containing n workers with characteristics (X_i, ε_i) and n firms described by (Z_j, η_j)
- researchers observe X_i and Z_j
- a firm ranks workers by a human capital index as

$$v\left(X_{i},\varepsilon_{i}\right)=h\left(X_{i}\right)+\varepsilon_{i}.\tag{1}$$

the workers' preference for firm j is described by

$$u(Z_j,\eta_j) = g(Z_j) + \eta_j.$$
 (2)

- the preferences on both sides are public information in the market. Researchers are interested in the preferences, including functions h, g, and distributions of ε_i and η_j .
- a pairwise stable equilibrium, where no two agents on opposite sides of the market prefer each other over their matched partners.

Two-sided matching model

• when the numbers of firms and workers are both large, The joint distribution of (X, Z) from observed pairs then satisfies

$$f(X,Z) = \int_0^1 f(X|q) f(Z|q) dq$$

$$f(X|q) = f_{\varepsilon} \left(F_{V}^{-1}(q) - h(X) \right)$$

$$f(Z|q) = f_{\eta} \left(F_{U}^{-1}(q) - g(Z) \right)$$

- a 2-measurement model
- h and g may be identified up to a monotone transformation. intuition: $f_{Z|X}\left(z|x_1\right) = f_{Z|X}\left(z|x_2\right)$ for all z implies $h\left(x_1\right) = h\left(x_2\right)$
- in many-to-one matching

$$f(X_1, X_2, Z) = \int_0^1 f(X_1|q) f(X_2|q) f(Z|q) dq$$

a 3-measurement model



Income dynamics

- Arellano Blundell & Bonhomme (2014): nonlinear aspect of income dynamics
- pre-tax labor income y_{it} of household i at age t

$$y_{it} = \eta_{it} + \varepsilon_{it}$$

ullet persistent component η_{it} follows a first-order Markov process

$$\eta_{it} = Q_t \left(\eta_{i,t-1}, u_{it} \right)$$

- transitory component ε_{it} is independent over time
- $\{y_{it}, \eta_{it}\}$ is a hidden Markov process with

$$y_{i,t-1} \perp y_{it} \perp y_{i,t+1} \mid \eta_{it}$$

a 3-measurement model



A canonical model of income dynamics: a revisit

- Permanent income: a random walk process
- Transitory income: an ARMA process

$$x_t = x_t^* + v_t$$

$$x_t^* = x_{t-1}^* + \eta_t$$

$$v_t = \rho_t v_{t-1} + \lambda_t \epsilon_{t-1} + \epsilon_t$$

 $\begin{cases} \eta_t : & \text{permanent income shock in period } t \\ \epsilon_t : & \text{transitory income shock} \\ x_t^* : & \text{latent permanent income} \\ v_t : & \text{latent transitory income} \end{cases}$

• Can a sample of $\{x_t\}_{t=1,...,T}$ uniquely determine distributions of latent variables η_t , ϵ_t , x_t^* , and v_t ?

A canonical model of income dynamics: a revisit

Define

$$\Delta x_{t+1} = x_{t+1} - x_t$$

Estimate AR coefficient

$$\rho_{t+1} \frac{1 - \rho_{t+2}}{1 - \rho_{t+1}} = \frac{\text{cov}(\Delta x_{t+2}, x_{t-1})}{\text{cov}(\Delta x_{t+1}, x_{t-1})}$$

Use Kotlarski's identity

$$\begin{array}{rcl} x_{t} & = & v_{t} + x_{t}^{*} \\ \frac{\Delta x_{t+2}}{\rho_{t+2} - 1} - \Delta x_{t+1} & = & v_{t} + \frac{\lambda_{t+2} \epsilon_{t+1} + \epsilon_{t+2} + \eta_{t+2}}{\rho_{t+2} - 1} - \eta_{t+1} \end{array}$$

• Joint distribution of $\{x_t\}_{t=1,\ldots,T\geqslant 3}$ uniquely determines distributions of latent variables η_t , ε_t , x_t^* , and v_t . (Hu, Moffitt, and Sasaki, 2016)

Conclusion

ECONOMETRICS OF UNOBSERVABLES allows researchers to go beyond observables.

- a solution to the endogeneity problem
- integration of microeconomic theory and econometric methodology
- economic theory motivates our intuitive assumptions
- global nonparametric point identification and estimation
- flexible nonparametrics applies to large range of economic models
- latent variable approach allows researchers to go beyond observables

See my review paper (Hu, 2016) for details at Yingyao Hu's webpage http://www.econ.jhu.edu/people/hu/

